

# MIKHAIL TENGKU

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German citizen with right to work in the UK

## ◊ PROFESSIONAL PROFILE

Results-driven senior manager with 11 years' experience in strategy, business transformation and public sector management. Master's in Public Policy (LSE, 2026). Track record of delivering complex projects, driving organisational change, and managing stakeholder relationships at C-suite level. Seeking senior public sector role to apply strategic consulting expertise and specialised public policy knowledge.

## ◊ CORE SKILLS

### Strategic Leadership & Business Development

- Led 5 bids for new contracts worth £50M+ (Bechtel Group); developed business plan recommendations working with CEO, CFO and board
- Senior management oversight affecting 2M+ pensioners at German State Pension Fund (Rentenversicherung)
- Managed portfolio of 50 projects worth £200M+ in energy sector (AECOM)

### Business & Process Improvement

- Rescued struggling IT system project, delivering ahead of deadline in 10 countries with 10% performance improvement (Bechtel)
- Developed SharePoint collaboration system reducing client response time by 20% (Rentenversicherung)
- Implemented Lean Six Sigma processes improving baggage delivery time by 5.5 minutes at Kuala Lumpur International Airport (AECOM)
- Streamlined HR recruitment procedures, reducing time-to-hire by 14 days (Rentenversicherung)

### Stakeholder Engagement & Communication

- C-suite engagement with CEO, CFO, CIO, group board and regional managing directors (Bechtel Group)
- Keynote speaker at Six Sigma World Conference (2023) - 500+ international delegates
- Trained staff in Six Sigma principles through learning and development programmes (Rentenversicherung)

### Public Sector & Policy Expertise

- MPP capstone: Produced policy recommendations to World Bank on disability inclusion (LSE, 2025-2026)
- 4 years' experience as Senior Civil Servant in German public sector (Rentenversicherung, 2020-24)
- Government consulting experience in Malaysia (AECOM, 2006-2010)

## ◊ PROFESSIONAL EXPERIENCE

<b>Business Analyst, Bechtel Group, London</b>	<b>Oct 2024 - Present</b>
• Contract role in conjunction with MPP studies	
<b>Senior Civil Servant, German State Pension Fund, Berlin</b>	<b>Jun 2020 - Oct 2024</b>
<b>Consultant, AECOM, Kuala Lumpur, Malaysia</b>	<b>Jul 2006 - Jul 2010</b>
• Projects covered construction, energy and government sectors	
<b>Junior Consultant, AECOM, Kuala Lumpur, Malaysia</b>	<b>Oct 2003 - Jul 2006</b>

## ◊ EDUCATION & QUALIFICATIONS

- **Master's in Public Policy (MPP)** - London School of Economics 2025-2026
- **BSc Engineering** - University of Malaysia (GPA 3.5/4.0 - equivalent 1:1) 2000 - 2003
- **PRINCE2 Practitioner** - Registered Practitioner status 2020
- **Six Sigma Black Belt** - 16-day certification 2005

## ◊ TECHNICAL SKILLS & LANGUAGES

- **Languages:** Fluent English and Malay (native); German (B2)
- **Software:** Advanced MS Office including Excel; project management software; data analysis tools
- **Methodologies:** PRINCE2, Lean Six Sigma (Black Belt), Agile project management