

# MIKHAIL TENGKU

7 Im Hirschgarten, Frankfurt, Germany ◇ +447894 567198 ◇ [m.tengku@lse.ac.uk](mailto:m.tengku@lse.ac.uk)  
German citizen with right to work in the UK

## ◇ PROFESSIONAL PROFILE

Results-driven manager with 11 years' experience in strategy and business transformation roles across private and public sectors. Recently completed Master's in Public Administration (MPA) at the London School of Economics. Seeking senior public sector role to capitalise on combination of strategic consulting experience and specialised public policy expertise. Track record of delivering complex projects, managing stakeholder relationships, and driving organisational change.

## ◇ KEY SKILLS AND EXPERIENCE

### Leadership and Strategic Management

- **Bid Leadership (Bechtel Group, 2024-2025):** Led 5 bids for new contracts worth over £50M combined, working closely with CEO, CFO, CIO, group board and regional managing directors to develop business plan recommendations
- **Senior Management (Rentenversicherung, 2020-2024):** Independently carried out management and financial reporting for German State Pension Fund, overseeing operations affecting 2M+ pensioners
- **Project Management (AECOM, 2007):** Led programme to improve production equipment effectiveness at major confectionery manufacturer, managing implementation team of 10 engineers and production managers, delivering recommendations on maintenance procedures
- **Portfolio Management (AECOM, 2009-2010):** Managed project budgets for portfolio of 50 projects in the energy sector with combined value exceeding £200M

### Business and Process Improvement

- **Strategic Planning (Bechtel Group, 2024-present):** Developing comprehensive business plan for global engineering firm in conjunction with Development Director, analysing market opportunities and competitive positioning
- **System Delivery (Bechtel Group, 2024):** Rescued struggling IT system development project by reorganising team structure, project approach and third-party supplier relationships. Delivered system ahead of deadline, established in 10 countries, achieving 10% performance improvement
- **Lean Six Sigma Implementation (AECOM, 2004):** Utilised Lean Six Sigma processes to improve baggage system at Kuala Lumpur International Airport, reducing average baggage delivery time to passengers by 5.5 minutes, significantly improving customer satisfaction
- **Digital Transformation (Rentenversicherung, 2013):** Developed SharePoint collaboration system for pension officers enabling joint working on complex calculations, reducing client response time by 20%
- **HR Process Improvement (Rentenversicherung, 2012):** Streamlined HR business processes to shorten recruitment procedures and enhance candidate experience, reducing average time from advertisement to hire by 14 days

### Stakeholder Engagement and Communication

- **C-Suite Engagement (Bechtel Group, 2024-present):** Currently working with CEO, CFO, CIO, group board and regional managing directors to make strategic recommendations for business plan
- **International Speaking (2023):** Invited to speak at Lean & Six Sigma World Conference in Florida, presenting case studies on process improvement in public sector organisations to audience of 500+ international delegates
- **Training Delivery (Rentenversicherung, 2020-2024):** Regularly trained staff in Six Sigma principles as part of learning and development programme, developing training materials and delivering workshops to groups of 15-20 participants
- **Client Relationship Management:** Extensive experience managing client relationships across government, commercial and international contexts throughout career

### Public Sector and Policy Expertise

- **Policy Development (LSE, 2025-2026):** MSc capstone project produced 5,000-word report in collaboration with 5 other students providing policy recommendations to the World Bank on disability inclusion, designed to increase access for people with disabilities to social and economic

opportunities

- **Senior Civil Service (Rentenversicherung, 2020-2024):** Four years' experience working in German public sector, developing understanding of government operations, public accountability, and policy implementation
- **Government Consulting (AECOM, 2006-2010):** Delivered consultancy projects for government departments in Malaysia, developing expertise in public sector procurement, governance, and project delivery

## ◊ EMPLOYMENT HISTORY

---

<b>Bechtel Group, London, United Kingdom</b> <i>Business Analyst (Contract work in conjunction with MSc)</i>	<b>Oct 2024 - Present</b>
<b>Rentenversicherung (German State Pension Fund), Berlin, Germany</b> <i>Senior Civil Servant</i>	<b>Jun 2020 - Oct 2024</b>
<b>AECOM, Kuala Lumpur, Malaysia</b> <i>Consultant (Jul 2006 - Jul 2010)</i> <i>Junior Consultant (Oct 2003 - Jul 2006)</i> Projects covered construction, energy, and government sectors	<b>Oct 2003 - Jul 2010</b>

## ◊ EDUCATION

---

<b>London School of Economics and Political Science (LSE), London, UK</b> <i>Master's in Public Administration (MPA) - Expected Merit</i>	<b>2025-2027</b>
<ul style="list-style-type: none"><li>• Two-year programme developing professional-level policy-making skills</li><li>• Specialised in social policy with focus on understanding social disadvantage, gender equality, and European welfare states</li><li>• Second year courses covered advanced analysis of public and social welfare policy</li><li>• 10,000-word dissertation: Comparative analysis of European welfare state models</li><li>• Capstone project: Collaborated with Serco to deliver recommendations for £34M extension of HMP Thameside, ensuring inmate welfare and transition to meaningful employment on release</li></ul>	
<b>University of Malaysia, Kuala Lumpur, Malaysia</b> <i>BSc Engineering - GPA 3.5/4.0 (equivalent to First Class Honours)</i>	<b>2000 - 2003</b>
<b>Sekolah Seri Suria, Kuala Lumpur, Malaysia</b> <i>Malaysia Higher School Certificate - 75%</i>	<b>1993 - 2000</b>

## ◊ PROFESSIONAL TRAINING AND QUALIFICATIONS

---

<b>PRINCE2 Practitioner</b> - Registered Practitioner status in project management	<b>2020</b>
<b>Six Sigma Black Belt</b> - Completed intensive 16-day certification course	<b>2005</b>

## ◊ TECHNICAL SKILLS

---

- **Languages:** Fluent English and Malay (native language); conversational German
- **Software:** Proficient user of all Microsoft Office packages including advanced Excel; experience with project management software and data analysis tools
- **Methodologies:** PRINCE2, Lean Six Sigma, Agile project management

## ◊ REFERENCES

---

Available upon request